SAMPLE INTERVIEW QUESTIONS...and What they REALLY Mean

Below you will find typical questions that you should be prepared to address in an interview.

(1) **Tell me about yourself.**
   **How would you best describe yourself?**
   (What can you do for us and how well would you fit in here?)

(2) **What interests you about this job?**
   (Do you have a realistic idea of what is involved in this job?)

(3) **What led you to choose your field of study?**
   (Are you intellectually curious? Has it prepared you for our position?)

(4) **What experience do you have in this job?**
   (Give relevant related examples showing you can function in this type of job).

(5) **What strengths would you bring to this job? What would your last supervisor (teacher, etc.) say is a strength of yours?**
   (Why should I hire you?)

(6) **What weaknesses do you need to overcome?**
   **What improvement would your last employer say you need to work on?**
   (Do you have limited ability to do what is required in this position?)

(7) **Discuss something you have accomplished which has given you satisfaction.**
   (Are you good at any of the things which are important to this job?)

(8) **Tell us about a time when you had a conflict with someone?**
   (What are your conflict resolution skills? Do you employ ethical standards we value?)

(9) **What do you think makes a person a good supervisor?**
   (Under what supervisory/management model does your best work show?)

(10) **What are your long term goals? What will you be doing in 5 years?**
    (If we hire you, are you likely to stay for awhile? What is your loyalty to an organization?)

(11) **Is there anything else you want us to know about you?**
    (What have we not asked about that you think is relevant to how you match our needs for this position?)

(12) **Do you have any questions for us?**
    (This is your last chance to impress us, to make us aware that you have done research and know about our organization and its products and/or services. Remind us how you fit our needs and that you hope we will seriously consider you.)